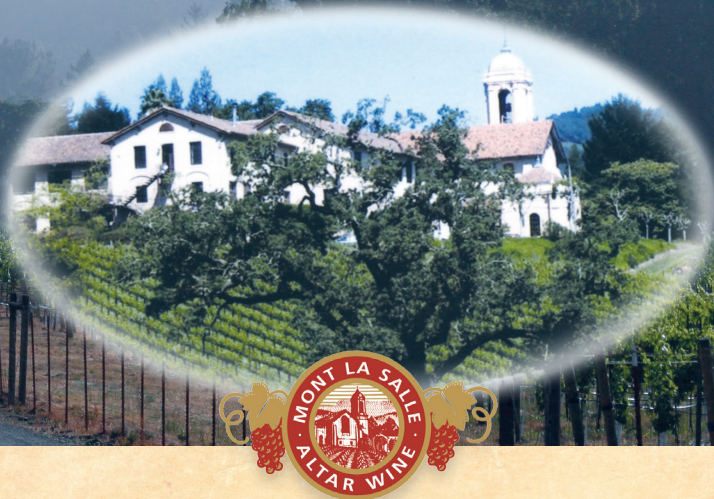


MONT LA SALLE ALTAR WINES



ORDERING GUIDELINES

The following guidelines are offered to allow expedient and accurate processing of all orders for Mont La Salle Altar Wines. Please be advised for orders received that do not adhere to the following guidelines, a delay could result in the processing of your order:

LEAD TIME

Please allow 5-7 working days for shipment. Orders are processed on a first-in, first-out basis with full container (truckload) orders receiving priority status.

ORDER QUANTITY

When possible, order in full tier / pallet configurations for ease in expediting your order, as well as order accuracy:

750ML = 14cs. per tier
3.0L = 12cs. per tier

56 cases per pallet ... 35.5LBS. case weight
48 cases per pallet ... 38.5LBS. case weight

Please bear in mind it is to your ultimate benefit to order in full tier / pallet quantities to take full advantage of freight rates based on total weight, i.e. the more you ship, the less it costs on a per case basis.

ORDER CHANGES / CANCELLATIONS

No additions / changes after 24hrs. It is extremely difficult and time-consuming to effect changes on orders being processed for shipment. A \$50.00 change fee will be assessed to any order that has already been pulled and staged.

ORDER STAGING

All orders are staged on pallets unless otherwise requested. Cost per pallet is currently \$20.00. The Winery does not participate in pallet exchange programs with freight carriers, so please understand that this charge will be reflected on your invoice.

OUT-OF-STOCK MERCHANDISE

While we strive to have all products available at all times, we sincerely apologize for order requests that are not completely honored due to a temporary stock out situation. We will try to advise of any shortages so you have the opportunity to substitute products or postpone the ship date based on availability should you wish to do so.

PAYMENT TERMS

Net 30 /60 days (where state law allows). No order(s) will be entered for any past due account. In addition, interest will accrue at the rate of 1.5% per month on balances that exceed agreed-upon terms.